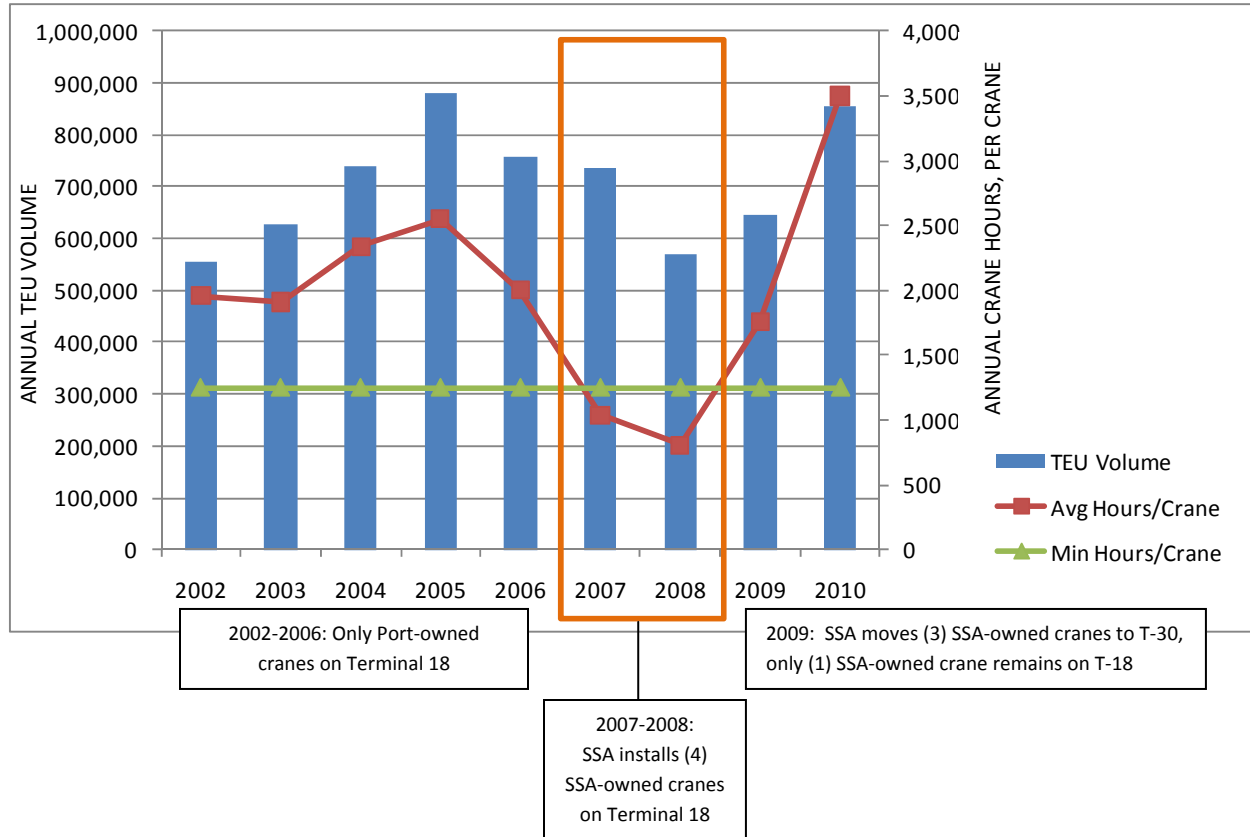


Attachment A

Terminal 18
Average Crane Activity for Port-owned Cranes – by year



The above graph shows the average annual usage of Terminal 18 Port-owned cranes since 2002, and the impact on tenant usage of Port-owned cranes for years in which multiple SSA-owned cranes are operating on the terminal.

Explanation of chart components:

- **Blue bars** – show annual TEU volume for Terminal 18
- **Green line** – shows the guaranteed annual minimum of 1,250 crane hours per crane, applicable to specific Port-owned cranes.
- **Red line** – shows the average actual usage for each Port-owned crane subject to the annual minimum of 1,250 crane hours for that year. If the tenant chooses to use Port-owned cranes with designated annual minimums for less than the guaranteed minimum usage, the tenant is billed for the shortfall in guaranteed crane rent owed to the Port at the end of each calendar year. There was a shortfall in usage of Port-owned cranes in years 2007 & 2008, when SSA had (4) SSA-owned cranes operating on the terminal – SSA was billed accordingly for the shortfall in guaranteed crane rent for those years.